

RETURNS ANNOUNCEMENT

20 April 2020

Pacific Wealth Creators announces an average client portfolio return of 1.4% for the year to 31 March 2020. This net return is <u>after</u> fees and after tax already paid on interest and most foreign dividends.

The average annual return over 17 years is 9.7%. Again, after all fees and after tax already paid.

The 1.4% net return outperformed the benchmark MSCI World (Developed Markets) index return of 1.0% (NZD-adjusted). Over the 17-year period we have outperformed the NZD-adjusted MSCI World (Developed Markets) index by 1.7%.

This is a good result in what was a very difficult market during the end of the period. During March 2020 markets encountered unprecedented volatility providing us with the opportunity to buy new holdings at attractive prices.

The world is learning some valuable lessons on pandemic preparedness and Governments will realise there can be an expensive price to pay for slashing health-care budgets; in loss of life and economic cost.

In our year-end letter to clients, we note "The planet is far better positioned than at any time in history to deal with these pathogens. The intellectual property and skill residing within the scientific and medical fields is immense. We are learning just how fast that I.P. and skill, coupled with technology, can be applied to develop solutions when the barriers of regulation and bureaucracy are eased or removed. A key outcome, beyond delivery of new and repurposed drugs and treatment outcomes, will be better testing technology that can be more quickly adapted to new pathogens; and more available! This will go a long way toward lowering future pandemic risk."

For more news and announcements go to: http://www.pacificwealthcreators.com/announcements.html

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About Pacific Wealth Creators Ltd

Established in 2000 by funds manager James Clague, Pacific Wealth Creators is a leading licensed (DIMS) boutique private client funds manager focused on both growing and protecting the assets of our clients.

Based in Tauranga, New Zealand, we conduct our own research into listed companies using a timetested value investment approach. This and the transparency clients have is what sets us apart from the rest.

Investment research and funds management is our passion. This is reflected in everything we do. It rubs off on our clients who we educate in the discipline of sensible investing.

If clients are to have confidence in what we do then we must be transparent, honest and display total integrity. This way we have a sustainable business that exists for the good of both parties.